

CORPORATE PRESENTATION

FORCE LOGISTICS PVT. LTD.

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Inventing Logistics Solutions

ABOUT Us

Force Logistics Private Limited was founded by professionals who wanted to make a difference in the conventional clearing and forwarding industry. The company started operating in all major cities in India

with a determination to give the industry in India a face lift and offer the Indian customers finest Logistics services. Within a short span of time, it has grown effectively. The operations based on strong values and ethics enabled the company to muster sizable market share. colossally to become one reliable Logistics organizations in India. Currently with its global network Force Logistics operates quite strategically.

We are leading privately-operated “go-to provider in India, south Asia, Europe and US for third party logistics offering unmatched quality, service and value. Force Logistics is uniquely qualified to design and implement an efficient logistics solution that provides best in class service to our clients and our client’s customer. Our intimate relationship at all levels of the supply chain ensures our ability to provide additional value and dimension of service to our customers. We can help keep your logistics activities simple by offering single source solutions. Our selection of services in warehousing, transportation, technology and value added provide an integrated solution of multiple activities for our customers. Being an independent logistics provider we have pursued a very clear strategy since the incorporation of the company. On the one side, our goal was to establish a strong and reliable network for our clients. On the other side, we strived for worldwide cooperation's with other independent partners who are market leaders in their respective countries.

- ☐ We are an international logistics, supply and transportation company.
- ☐ We operate Globally.
- ☐ We serve wide range of Industry segments all across the globe.
- ☐ We have a very strong world wide business associates network.



CORPORATE OVERVIEW

- | | |
|--|---|
| ☐ Established | - 2006 |
| ☐ Type of Company | - Private Limited |
| ☐ Shareholders | - Girish Joshi & Sanjeev Kumar |
| ☐ Head Office | - New Delhi |
| ☐ Number of Employees | - More than 60 Employees |
| ☐ Sales Department | - 16 Sales Persons |
| ☐ Satellite Offices | - Bhiwari, Bangalore, Chandigarh, Calcutta, Chennai, Dehradun, Mumbai |
| ☐ Overseas Network | - Worldwide |



EVOLUTION AND WAY AHEAD

Freight Forwarder

OCEAN ● AIR
(Limited Coverage)

Freight Forwarder

OCEAN ● AIR
FORWARDING
(Worldwide Coverage)

Freight Forwarder

OCEAN ● AIR
FORWARDING
(Worldwide Coverage)

Logistics & Supply Chain Providers

3PL ● CUSTOMS ● W&D ● MTO ●
IATA ● FIATA ● FFFAI
● FREIGHT FORWARDING

Global Logistics Integrators

W&D ● CONSULTING
SUPPLY CHAIN ● FORWARDING

P A S T

2 0 0 6 - 2 0 0 9

P R E S E N T

2 0 1 0 - 2 0 1 2

F U T U R E

2 0 1 3 - 2 0 1 5



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MEMBERSHIP & ASSOCIATIONS

Association Member

- ☐ Federation of Freight Forwarders Association in India (FFIA)
- ☐ Federation of International Freight Forwarders Association (FIATA)
- ☐ Indian Trade Promotion Organization (ITPO)
- ☐ Federation of Indian Chamber of Commerce (FICCI)
- ☐ Federation of Indian Export Organization (FIEO)
- ☐ Delhi Customs Clearing Agents Association (CHA)
- ☐ Multimodal Transport Operator (MTO)
- ☐ International Air Transport Association (IATA)



MEMBERSHIP & ASSOCIATIONS

Certification

- ☐ ISO – 9001-2008



Network Membership

- ☐ IFLN Network – USA
- ☐ Planet Logistics Network – Singapore
- ☐ Freight Book – United Kingdom



OPERATION ACTIVITIES



Efficient and experienced cargo operations team



Excellent customer service



Complete use of communications tool and the latest technology



Complete working knowledge of special cargo requirements



Monitor handling and trucking companies to ensure they provide high quality standards

SALES ACTIVITIES



Over 500 group network offices covering entire globe



Qualified and motivated sales teams covering all Indian regions.



16 dedicated & Qualified sales employees covering all major region of in India



On hand customer data base of more than 250 customers



Advertising and press coverage



Sales , Seles and Sales....

VISION & MISSION



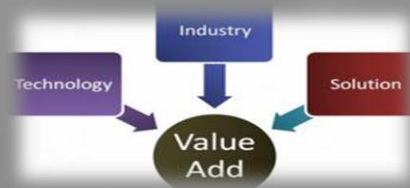
Vision.....

To become a right destination for all major National & Multi National Companies to provide all types of professional solutions under single window to increase our customers productivity.



Mission.....

To provide cost-effective solutions from conceptual design to the real service solutions in minimum possible time to meet our customers predefined targets.



Value Addition.....

We help our customers by placing one of our highly trained and qualified in house people at your location to handle these duties.

Our staff is supported by not only our local office experts but also by a worldwide transportation and logistics service network that strives to offer the most efficient ocean , air and land transportation to or from all points around the globe. While you focus on your business, let us handle the freight, customs and documentation flow.

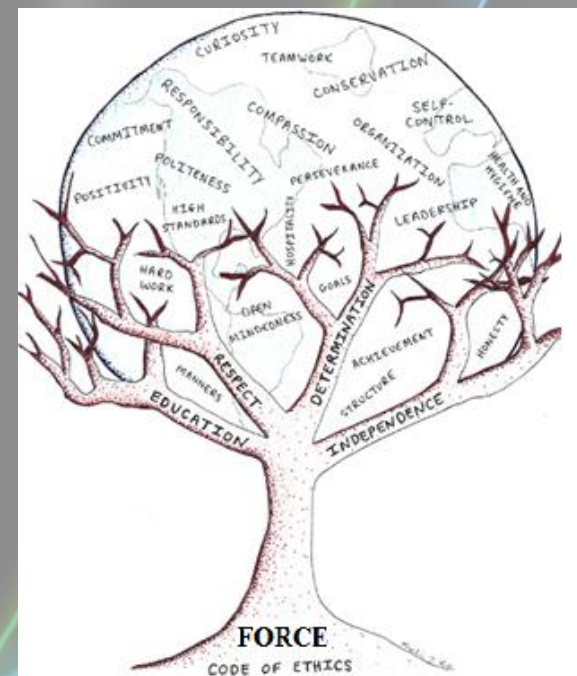


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VALUES & ETHICS

We are an integrated logistics service provider displaying total commitment to:-

- ❑ Our customers
- ❑ Quality
- ❑ Innovation
- ❑ Cost effectiveness
- ❑ The society in which we operate



VERTICAL INITIATIVE AREAS



Supply Chain

- Warehousing
- Inventory Control
- Packaging
- Containerization
- Transportation
- Reverse Logistics



Project Cargo

- Odd-dimensional Cargo
- Specialized Material Handling
- Vessel Chartering
- Cargo Insurance



General Forwarding

- Air Freight
- Ocean Freight
- Custom Brokerage



IT Solutions & Consultancy

- Supply Chain Planning
- Cool Chain , EXIM & DGR Handling
- Real Time Visibility of Process documents
- Setup of SEZ/EOU

GLOBAL NETWORK

We cover Entire Globe with the help of strong network partner's globally.

Network Memberships:



OUR SERVICES

Air Transport

Sea Freight (FCL / LCL)

Transport Management

Exim Consultancy

Perishable & Cold Chain

Contract Logistics

Packing Services

Customs Brokerage

Warehousing Management

Road Haulage

Project & Chartering

DGR Consultancy

Fair & Exhibitions

Logistics Solutions



AIR TRANSPORT

Our long standing relationship with Airlines enables us to offer 'consolidation' for various destinations with confirmed space allocation at most competitive rates. We offer cost-effective, time-definite, and reliable services.

Our Services Includes:-

- Freight Forwarding
- Pick-up ex Factory
- Palletization
- Customs Clearance
- Buyers Consolidation
- Door to Door Services
- Project and Heavy Lifts
- Perishable & Cool Chain Solutions
- Dangerous Goods Handling
- High Sea Sales
- 3RD Country Export



OCEAN TRANSPORT

We offer regular LCL/FCL consolidation services for major ports, at most competitive rates, with priority loading on the vessels.

Our Services Includes:-

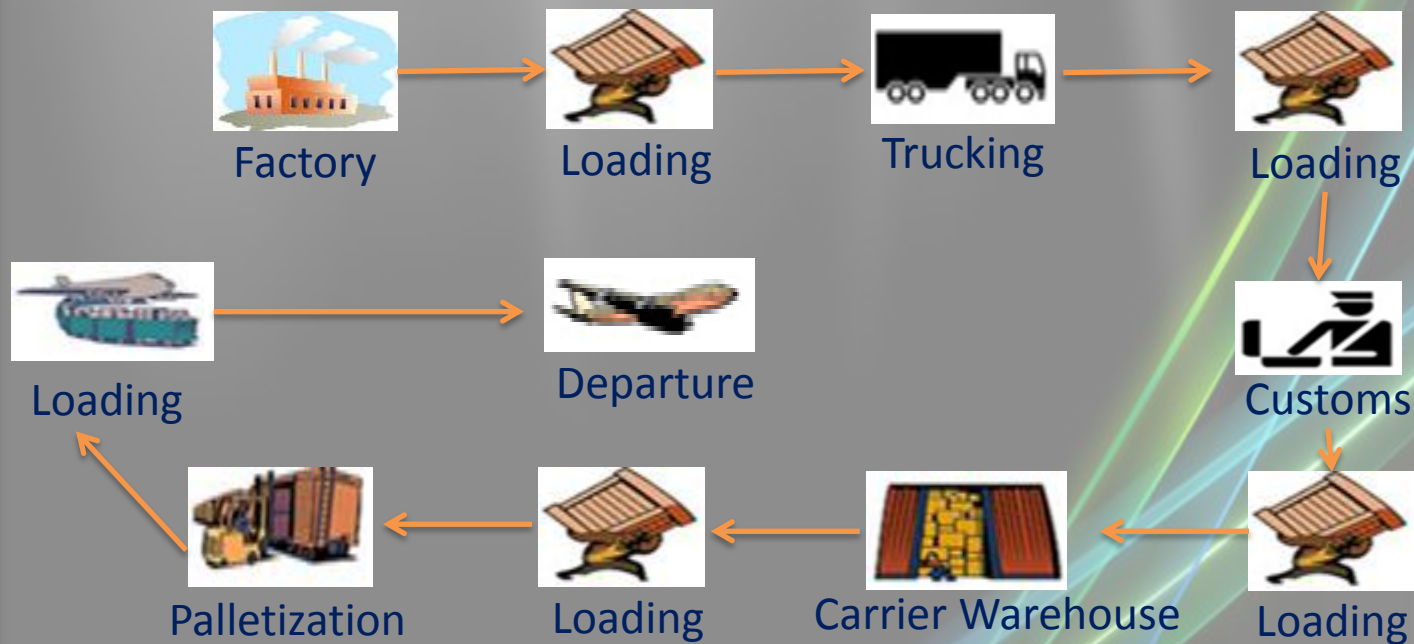
- Freight Forwarding
- Pick-up ex Factory
- Palletization
- Customs Clearance
- Buyers Consolidation
- Door to Door Services
- Project and Heavy Lifts
- Flat Rack / Open Top / OOG
- Perishable & Cool Chain Solutions
- Dangerous Goods Handling
- High Sea Sales
- Break Bulk
- 3RD Country Export



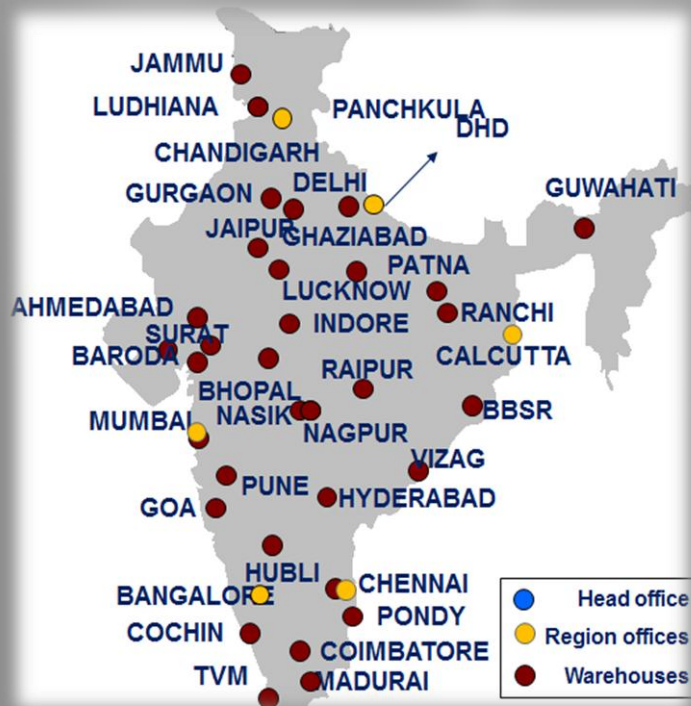
CUSTOMS BROKERAGE

We are approved Custom House Agents at all major airports and ports and have direct EDI interface with Customs. Highly trained and experienced staff ensure error-free documentation along with faster and accurate clearance of shipments.

Logistics Chain :- Factory to Airport



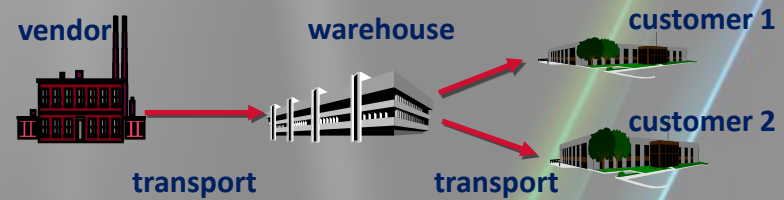
WAREHOUSE MANAGEMENT



- 45 Warehouses across the country covering over 1,00,000 sq ft. area
- Inventory control
- Packaging solutions
- Integrated returns management System

TRANSPORT MANAGEMENT

- Collaborative transportation
- Distribution to complex locations
- Planning and processing of in and outbound transports
- Assign means of transportation
(Specialized Carriers for Odd-Dimension Cargo)
- Adhering to deadlines
- Monitoring of transports in process at various load point



plan	actual



ROAD HAULAGE

We provide Road Haulage Services for both domestic and international movement of goods by land. With cost-effective, reliable and on-time delivery solutions. Our specialization in Indian haulage gives us the cutting-edge in the Road Freight Forwarding Market.

Force Logistics provides professional, reliable and flexible services to meet your transport and logistics needs.

Key Features :-

- Full-Truck-Loads (FTL) and Less-Than-Truck-Loads (LTL)
- Distribution Services
- Packing
- Inter-DEL and Indian Haulage Services
- Refrigerated / Temperature-Controlled Haulage Services
- Container Haulage / Transport
- Bulk Cargo Haulage
- Containers, Side-Loaders
- Tippers
- Waste Collectors



P_{ROJECT} & C_{HARTERING}

From planning to final delivery, Force Logistics provides professional Project Movement services. From initial guidance to total project management and heavy lift transportation. No piece of cargo is too big or too small... from the smallest machine parts to oversized cargo, we offer complete transport solutions.

"Force Logistics operates in wide variety of sectors which have project logistics needs, including pulp & paper, automotive, construction, power & energy and aid cargo"

Key Features:-

- Inspection, Survey and Planning
- Immediate quotes
- Packing
- Choice of reliable carriers
- Customs clearance
- End-to-End Services



EXIM CONSULTANCY

Force has been the trusted advisor for the Indian corporate sector in foreign trade policies, litigation, dispute, and regulatory services.

Our team consists of persons who have acquired extensive experience from revenue departments of the Government, public and private sector undertakings. With such a rare blend of talent and expertise, we support you with unique solutions developed in a cooperative approach.

EXIM Consultants' Foreign Trade and Customs consulting services aims at reducing client's business expenses through optimizing customs duty and trade related costs in India. We help companies in identifying cost savings arising from our customs cost minimization exercise.

EXIM Consultants' key offerings in this practice area include:-

Foreign Trade Policy - Interpretation of the Export and Import Policy and Procedures and advice on importability/exportability of various products And the procedural and documentation requirements

Export Incentives - Advice on applicability, quantum, and procedure for realization of export incentive of duty drawback. Filing Duty Drawback brand rate applications, follow-up, and realization (for physical as well as deemed exports)

Export House Activities - Obtaining Export House and Trading House Certificates by proper application, advocacy and follow-up. Renewal of such Certificates

Export Oriented Units - Obtaining approvals for setting up Export Oriented units. Interpretation of Policy and procedures relating thereto

Special Economic Zone Units - Advice on setting up such Zones and also units in the same. Formation of such units

Customs Valuation - Representing clients in customs valuation proceedings whenever imports are made from related parties

Choice of Export Promotion Schemes in India - Helping clients to make right choice of Export Promotion Schemes like Export Promotion Capital Goods Scheme (EPCG), Duty Exemption and Remission Scheme, Duty Exemption Pass Book Scheme (DEPB) and Duty Drawback Customs Classification and Rates of Duty - The heads under which the goods imported/to be imported are classifiable and the consequent rates of duty payable. This also involves interpretation of various exemption notifications Import License and Other Applications - Interpretation of import and export license application, filing, follow-up and obtaining the license/authorizations/scrips / Import licenses for restricted items / Advance authorizations under the duty Exemption scheme / Export Promotion Capital Goods licenses (EPCG) / Duty Exemption Pass Book (DEPB) Other types of licenses

D_{GR} CONSULTANCY

FORCE is providing Consultancy services for DGR (Dangerous goods Regulations) to various Corporate Giants which includes Exporters, Importers & Freight Forwarders. We are emerging as a fast growing DGR Consultant in the Freight forwarding Industry. We have qualified Team for handing DGR shipments. We have well-built rapport with most of the Airlines carrying DG goods, which gives us a preference over other forwarders in processing the DGR documents.

Through qualified personnel, we can offer advice and guidance on all your Dangerous Goods / Hazardous Materials requirements. We offer a no-compromise service that ensures you meet all international transportation obligations whilst keeping your goods on the move.

- Advice and guidance
- Management and control
- Packing can be arranged



P_{ERISHABLE} & C_{OO}L C_{HAIN}

Force Logistics is the well qualified global freight forwarder for handling the cool chain services that is 100% committed to the perishable industry.

Our goal is to provide our customers with one reliable, dedicated logistics partner from origin to destination and complete management of the cold supply chain door to door.



F_{AIR} & E_{XHIBITIONS}

We are experienced professional exhibition freight forwarders. You will find us at every leading exhibition site – India such as Indian Trade Promotion Organization & Federation of Indian Chamber of Commerce.

To enable you to concentrate on the construction and presentation of your exhibits, we will look after everything else: customs clearance, vehicle loading and unloading, forklifts, cranes, manpower, packing, translations, storage, on-site office facilities, to ensure a hassle free event.



CONTRACT LOGISTICS

Force Logistics sees itself as a focused transport and logistics company that continues to generate value for its customers, with its expertise and in-depth industry-specific experience. We listen carefully to our customers and conduct a thorough analysis of their business needs. We design and provide optimal solutions customized to fit our clients' budget and service requirements.

The pressure to rationalize and cut costs is forcing industrial and commercial firms to outsource logistics services more and more. We are the contract logistics partner of choice for logistics outsourcing and the management of complex supply chains.

Our integrated services include all aspects of logistics – planning, control, and execution. From point of origin to consumption, we design solutions that turn your logistics operations from a challenge into a substantial competitive advantage.



PACKING SERVICES

Force Logistics offers professional packing services for any type of cargo, be it commercial, dangerous goods or household goods. We are qualified to pack dangerous goods and have the experience and expertise to understand the importance of appropriate packaging before transporting any such goods. Our team of packing specialists is qualified to serve customized needs at all times.

“We have appropriate and adequate facilities to store your cargo safely “

Key Features:-

- Inspection
- Free survey and estimation (costs and shipping requirements)
- Immediate quotes
- Packing of complete cargo
- Customs clearance
- Port or Door Deliveries to customers



LOGISTICS SOLUTIONS

Our Logistics Technology Solutions:

- Vendor order information management
- Custom clearance documentation & status tracking
- Warehouse information management
- Distribution information management
- Reverse logistics status and documentation tracking
- Real-time visibility through the entire chain from procurement to point of consumption
- System generated alerts at every breakpoint

- Central point to assimilate and disseminate information
- Co-ordination hub between Force clients & their customers
- Qualified employees to manage and update the web-tools
- Utilizing in-house telecom capabilities and scale of clients served to pass on the cost advantages
- Toll-free help desks positioned within the LKM Center to provide 24X7 assistance

Logistics Knowledge Management Center

W_{HY} F_{ORCE}

The Business Community in India was forced to choose between the traditional clearing & forwarding and Foreign Multinational companies. The traditional companies failed to give the competitive edge due to their myopic vision and conceited approach to business. On the other hand, the Multinationals were unyielding and failed to blend in the local business landscape. Force has the right combination of global experience and local understanding. We can confidently say we DO think global and act local.

Quality driven and committed to keep YOUR promise to the customer, our experienced team monitors every shipment closely 24 X 7. In case of any eventuality, the trained pool of talent works together as a team and take alternate steps to circumvent the hurdle and quickly resolve delivery. Our real time updation of our well-defined check points that are built with finesse, keeps customers updated and prepared.

Force provides you all Logistics related services under one roof. Our carrier-neutral and mode-flexible approach to transportation enables us to deliver your products and equipment's in the desired place before the dead line simultaneously keeping your cost under control. We help you strike the best balance between the cost and the quality. As a part of 3rd party transportation management, we can provide you with first-rate services from carrier management to transportation strategy assessment. Already having proved our mettle in tough market conditions, we have been successful in evolving and improving efficiency in an environment where most of the components of the supply chain have been commoditized and are available off the shelf. Moreover, we engage competent professionals from Logistics service provider background and the Industry giving us an edge of collectively having seen the supply chain activities from both sides of the table. We are critically aware of the concerns of the Industry as well as the strengths and limitations of the resources and infrastructure.



Inventing Logistics Solutions

SCOPE OF BUSINESS

Customer, under its regular freight movement policies from India , is always engaged in developing a good and reliable business partner / associate within India, who can handle there huge & sensitive business volumes from India in a proper and purely professional manner. Hence there is huge scope of Freight Forwarding & Logistics services, specially Exports of material, local custom clearance and delivery of material at desired customer's location worldwide.

F_{ORCE} C_{AN} H_{ELP}

- This is where we can help customer, we have our own offices across the country which will help in providing single window solution to avoid multiple communication with multiple people, single point of contact to take care of your logistics requirement.
- We have our own in house team of custom clearance and experts in logistics and delivery services, we have our own fleet of Trucks ensuring timely delivery of material across the Globe.
- We will set-up our in house help desk exclusively for you and provide an exclusive team of highly trained executive's to interact with buying house, suppliers and your office to collect and compile the shipment details including delivery status of shipment at respective locations.

India, is a very diverse marketplace.....

and so will be your supply chain requirements

in India.....

STATEMENT

Last, but, not the least, it goes without saying that we are hard core supply chain provider and hence, your shipments with us will always in safe hands.

We sincerely hope & trust that you would provide us an opportunity to put our words into deeds & pave the way for a long lasting & fruitful business co-operation.

We keep our self at your disposal, now & always and look forward with anticipation, of hearing from you to catalyze the growth of our symbiotic existence.

In anticipation of your queries & valuable business support, we remain

let us make it simple for you.....

